



MASTER AGREEMENT #092525

CATEGORY: Boats and Watercraft Solutions with Related Equipment and Services

SUPPLIER: Raptor Design and Engineering LLC dba River Raptor Jetboats

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Raptor Design and Engineering LLC dba River Raptor Jetboats, 375 New Holland Drive, Suite A, Belleville, PA 17004 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article 1:
General Terms**

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on January 28, 2030, unless it is cancelled or extended as defined in this Agreement.
 - a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 - b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #092525 to Participating Entities. In Scope solutions include:
 1. Sourcewell is seeking proposals for Boats and Watercraft Solutions with Related Equipment and Services, such as:
 - a. Rescue Boats;
 - b. Response/Patrol Boats;
 - c. Fireboats;
 - d. Research and Environmental Boats;
 - e. Work and Utility Boats;
 - f. Transportation and Public Service Boats; and,
 - g. Complementary solutions directly related to the offering of 1. a. - f. above, including but not limited to: personal watercraft; purpose-built watercraft trailers and associated hardware, and related equipment, electronics, accessories, parts, and services.
- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may

request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

12) **Open Market.** Supplier's open market pricing process is included within its Proposal.

13) **Supplier Representations:**

- a) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
- b) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
- c) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.

- i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal

Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit

Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance

with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2: Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
 - Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
 - Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Sourcewell and Supplier agree that Supplier will pay a 1% (one percent) Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement, and this supersedes the administrative fee proposed in Line Item 70 of the attached response. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master

Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.

- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.
- 19) **Grant of License.**
- a) **During the term of this Agreement:**
 - i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
 - ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.
 - b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.
 - c) **Use; Quality Control.**
 - i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
 - ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.
 - d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and

promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

- 20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.
- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
 - \$1,000,000 each occurrence Bodily Injury and Property Damage
 - \$1,000,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate
 - b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
 - c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

- d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.
- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3: Supplier Obligations to Participating Entities

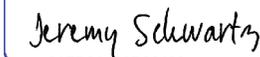
The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

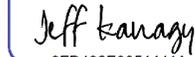
- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.

- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier’s ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier’s standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity’s unique Sourcewell account number.
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Raptor Design and Engineering LLC
dba River Raptor Jetboats

Signed by:

COFD2A139D06489...
By: _____
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 2/3/2026 | 9:04 PM CST

Signed by:

9FD492E0051441A...
By: _____
Jeff Kanagy
Title: Co-Owner
Date: 2/3/2026 | 12:56 PM PST

RFP 092525 - Boats and Watercraft Solutions with Related Equipment and Services

Vendor Details

Company Name: Raptor Design And Engineering LLC

Does your company conduct business under any other name? If yes, please state: River Raptor Jetboats

Address: 375 New Holland Drive
Suite A
Belleville, PA 17004

Contact: Jeff Kanagy

Email: jkanagy@riverraptorjetboats.com

Phone: 717-935-2175

HST#: 47-1826885

Submission Details

Created On: Thursday August 28, 2025 08:08:34

Submitted On: Monday September 22, 2025 17:29:36

Submitted By: Jeff Kanagy

Email: jkanagy@riverraptorjetboats.com

Transaction #: 82f75c44-9aab-4032-9177-ae4e394ebc48

Submitter's IP Address: 147.243.236.7

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Raptor Design And Engineering LLC
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Raptor Design & Engineering LLC does business as (D.B.A.) River Raptor Jetboats in the marine industry and will have the responsibility for offering and performing delivery of Solutions within this Proposal. River Raptor Jetboats is in the initial stages of developing a North American Dealer Network for its commercial product line. Those businesses granted "Dealer" status for River Raptor Jetboats will also have the responsibility for offering and performing delivery of Solutions within this Proposal.
4	Provide your CAGE code or Unique Entity Identifier (SAM):	UEI: C1UBUKSCTJD5 CAGE Code: 9A8J8
5	Provide your NAICS code applicable to Solutions proposed.	336612, 441222, 541330
6	Proposer Physical Address:	375 New Holland Drive Suite A Belleville, PA 17004
7	Proposer website address (or addresses):	www.riverraptorjetboats.com
8	Proposer’s Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer):	Jeff Kanagy Co-owner 375 New Holland Drive Suite A Belleville, PA 17004 jkanagy@riverraptorjetboats.com 717-935-2175
9	Proposer’s primary contact for this proposal (name, title, address, email address & phone):	Jeff Kanagy Co-owner 375 New Holland Drive Suite A Belleville, PA 17004 jkanagy@riverraptorjetboats.com 717-935-2175
10	Proposer’s other contacts for this proposal, if any (name, title, address, email address & phone):	Nicole Yoder Office Administrator 375 New Holland Drive Suite A Belleville, PA 17004 nyoder@riverraptorjetboats.com 717-935-2175

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *
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<p>11</p>	<p>Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.</p>	<p>Raptor Design & Engineering LLC (D.B.A. River Raptor Jetboats) is a mechanical engineering company specializing in the design and manufacturing of heavy-duty, high-performance rigid hull and rigid hull inflatable boat (RHIB) jet boats for environmentally demanding, mission specific applications. The company was founded in 2014 by owners Jeff Kanagy and Rob Plank upon recognizing the need for better engineered higher quality solutions in the specialty watercraft marketplace. Raptor Design & Engineering LLC currently has 11 team members consisting of 2 owners and 9 full-time employees. The company is located in Belleville, PA where it has occupied a 20,000 sqft manufacturing facility since 2001 and currently builds approximately 36 watercrafts annually with the ability to scale to approximately 100 watercrafts annually in the same facility. Since inception, River Raptor Jetboats has grown to become a nationally recognized brand within the heavy-duty, high-performance jet boat world by developing a variety of inboard and outboard waterjet propelled boat models that consistently exceed their customer's expectations with respect to aesthetics, functionality, and durability. The company built its initial watercraft for first responders in 2020 and now offers five commercial models for fire-rescue, law enforcement, search and rescue, and public service organizations. Our company's business philosophy is to design and manufacture the absolute highest quality watercraft, without compromise, and offer them to the customer at a fair price. These are our core values:</p> <p>We believe in quality...Every boat that bears the River Raptor name must meet our rigorous standard of excellence in design, fabrication and assembly. We believe in performance...Each of our boat models is intensively engineered and purposefully designed to provide a superior experience on the water. Whether it's a recreational model or a commercial model, each boat design is created to excel at what it does. We believe in durability...Every River Raptor is heavy-duty...these are not mass manufactured boats. Each is built with the finest craftsmanship and absolute best components to endure the test of time. We believe in value...When you buy a River Raptor...you get what you pay for. Our goal is to exceed our customers' expectations. We believe in service...When the phone rings...we answer it. We do our absolute best to provide exceptional customer support and continue to build relationships with our customers after the sale. Our Team Has One Mission...Build the best specialty watercraft anywhere. Period!</p> <p>Our company strives to be the best. We believe in: Superior Design – Our watercraft are designed, tested and manufactured by a mechanical engineering company...each boat has its own 3D model. We are so much more than just an aluminum fabrication shop and it shines through in the performance and aesthetics of our products. Superior Fabrication – When you combine precision CNC laser cutting and bending with highly skilled aluminum craftsmen, you get the best aluminum hull possible. Our fabricators take tremendous pride in fulfilling the company mission of being the best! Superior Systems – We don't just build boats...we build marine vehicles. Today's boat isn't just a hull and a drivetrain...it's a marriage of other complex systems... power distribution, plumbing, lighting, and at times, communications and imaging. The way our team of marine technicians integrate these systems is second to none. We bring new meaning to the phrase "clean installation" and provide a source for complex, fully operational turnkey packages. Superior Finishes – We don't settle for inferior coatings...We have a state-of-the-art down draft paint facility within our manufacturing facility and use top quality Sikkens coatings on every boat. The finishes on our boats look better and last longer! Superior Options – Our engineering team provides our customers with options that are rarely found elsewhere. We keep making our products better and more innovative...to exceed expectations of what a shallow water capable aluminum boat can be!</p> <p>We believe our company's core values and desire to build the absolute highest quality products, coupled with our expertise in waterjet propulsion and engineering abilities, has positioned our company to provide unique, exceptionally capable watercraft solutions for fire-rescue, law enforcement, search and rescue, public safety, and marine work related applications with an emphasis on solutions for mission specific, environmentally demanding, shallow water conditions.</p>
<p>12</p>	<p>What are your company's expectations in the event of an award?</p>	<p>Raptor Design & Engineering LLC's expectations, in the event of an award, are to be able to provide prospective customers (Participating Entities) with a simplified, streamlined procurement process for our products. We feel this simplified procurement process will make the purchase of our products more attractive to prospective customers, increasing overall commercial sales, and create an avenue for providing a product solution to the customer in a timelier manner.</p>

13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	Raptor Design & Engineering LLC is a financially stable small business, well positioned for continued growth and profitability. The company currently does approximately 2.5M in sales annually and shows modest profitability despite continued significant reinvestment in the company via manufacturing facility repairs and upgrades, equipment purchases, and product research and development. The company continues to show the effects of the covid pandemic on its balance sheet as it struggled to procure components to build and ship product in this time period and subsequently incurred several hundred thousand dollars in debt in weathering this event. P&L statements for 2024 and YTD 2025 are submitted as well as a current balance sheet. A banking reference from MCS Bank is also submitted.	*
14	What is your US market share for the Solutions that you are proposing?	Raptor Design & Engineering LLC's market share for the entire US small commercial boat market is less than 1 percent. Its market share for heavy-duty, high performance commercial jet boats in the 16' to 24' length range is approximately 35 percent of the US market.	*
15	What is your Canadian market share for the Solutions that you are proposing?	Raptor Design & Engineering LLC's market share for the entire Canadian small commercial boat market is less than 1 percent. Its market share for heavy-duty, high performance commercial jet boats in the 16' to 24' length range is also less than 1 percent of the Canadian market.	*
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	None	*
17	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	Raptor Design & Engineering LLC is the manufacturer of River Raptor Jetboats. The company has a sales team that sells products directly to the customer but is also in the process of developing a North American dealer network. Each dealer will have sole distribution rights within a defined geographic location and be required to provide exceptional service and repair support for the products they sell. Raptor Design & Engineering LLC will sell products directly to customers in areas that do not fall within the geographic territory of one of their Dealers using its own employee sales force. Dealers that have been granted sales rights will sell products using their own employees. To date, Glick Fire Equipment, located at 350 Mill Creek Road, Bird-in-Hand, PA 17505 is the only dealer to have completed the dealer certification process and been awarded a River Raptor Jetboats dealership. They have exclusive rights to sell River Raptor Jetboats for fire-rescue applications to entities located in Pennsylvania.	*
18	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	<ul style="list-style-type: none"> PA Sales Tax License – Required to do business in PA. PA Vehicle Sales License – Required to sell vehicles (watercraft trailers) in PA. PA Vehicle Salesperson License - Required to sell vehicles (watercraft trailers) in PA. Certifications Required & Held By Raptor Design & Engineering LLC <ul style="list-style-type: none"> Professional Engineering License – Required to be held by an engineer on staff of an engineering company in PA. BRP Rotax Service & Installation Technical Certification Indmar Service & Installation Technical Certification 	*
19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	None	*
20	Describe any relevant industry awards or recognition that your company has received in the past five years.	March 10, 2025, River Raptor Jetboats was awarded the "Integrity in Business Award" by the Juniata River Valley Chamber of Commerce.	*
21	What percentage of your sales are to the governmental sector in the past three years?	60%	*
22	What percentage of your sales are to the education sector in the past three years?	0%	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	PA Costars 2023 - No Membership 2024 - \$100,000 2025 - \$0	*

24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	None
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Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
City Hook & Ladder Company	Ryan Barlett	717-363-6874
TN Wildlife Resources Agency	Rusty Thompson	931-881-8241
Port Jervis Fire Company	Keith Brown	845-249-1297
Morrisville Fire Company	Matt Wiedenhaefer	267-278-5113

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company’s capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
26	Sales force.	Raptor Design & Engineer LLC sells its product line, River Raptor Jetboats, directly to customers that are not located in a dealer's geographic territory. Raptor Design & Engineering LLC has a sales force equivalent to 1.25 full-time employees. Jeff Kanagy, one of the owners, works full-time in sales and is supported by Rob Plank (owner & engineer), Garath Brought (shop coordinator & lead technician), and Nicole Yoder (office administrator).
27	Describe the network of Authorized Sellers who will deliver solutions, including dealers, distributors, resellers, and other distribution methods.	Raptor Design & Engineering LLC is in the initial stages of building a North American Dealer Network for its commercial product line. There is currently one dealer that has completed the dealer certification process: Glick Fire Equipment 350 Mill Creek Road, Bird-in-Hand, PA 17505 www.glickfire.com River Raptor Jetboats Sales Territory: Pennsylvania Glick Fire Equipment currently has 10 fire account managers across the state of Pennsylvania trained to sell River Raptor Jetboats products.
28	Service force.	Raptor Design & Engineering LLC maintains three service and repair technicians at its sales and manufacturing facility. These technicians are trained and/or certified in BRP Rotax, Indmar, and American Turbine marine propulsion products. These technicians are: Garath Brought Mahlon Peachey Justin Yoder Businesses awarded dealerships will be required to maintain trained technicians on staff. Glick Fire Equipment's technicians are currently in the process of receiving this training.

29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Orders placed by Sourcewell participating agencies, not located within a Dealer's geographic territory, will place orders directly with Raptor Design & Engineering LLC for River Raptor Jetboats commercial products. In this case, Raptor Design & Engineering LLC will act as both the manufacturer and dealer (seller) of the product(s). Orders placed by Sourcewell participating agencies that are located within a dealer's geographic territory will place orders with that dealer. In this case, Raptor Design & Engineering LLC will act as the manufacturer and the dealer will act as the seller. The sales team with Raptor Design & Engineering LLC, or the authorized dealer's sales team, will work with the participating agency to determine the product(s), options, and accessories that best fit participating agency's needs and budget. A formal estimate will be issued for the product(s). Upon the participating agency issuing a purchase order for the products, the sales team will generate a sales agreement for the project. A signed sales agreement will put the order into the dealer's fulfillment queue. A projected order fulfillment date will be given to the customer. Orders may be filled with dealer product stock, Raptor Design & Engineering LLC product stock, or placed into Raptor Design & Engineering's manufacturing queue for construction and order fulfillment upon completion. Customers can arrange to inspect and pick up products from the dealer or arrange to have products delivered to their location.	*
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Raptor Design & Engineering LLC is committed to providing exceptional customer service. Customers may reach out directly to Raptor Design & Engineering LLC or to their nearest dealer with technical questions or to schedule service or repair of River Raptor Jetboats products. Dealers are required to maintain the ability to service and repair products at the customer's location. Repairs required to put a piece of equipment back in service are to be completed within 2 days. Routine maintenance is to be scheduled within 2 weeks of the request.	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	Raptor Design & Engineering LLC is currently providing commercial marine solutions to customers throughout the United States and Canada, already demonstrating its ability and willingness to supply these customers. Becoming a Sourcewell supplier will merely streamline its customers procurement process within an already successful business model.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Raptor Design & Engineering LLC is currently a registered supplier in MERX and has successfully bid and fulfilled projects via this procurement process, demonstrating its ability and willingness to provide solutions in Canada. Example Customer: Winnipeg Police Department	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	None	*
34	Identify any account type of Participating Entity which will not have full access to your solutions if awarded an agreement, and the reasoning for this.	None	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	None	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *
37	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Raptor Design & Engineering LLC values this opportunity and will promote this opportunity through every market channel it currently employs. The company strongly believes in the importance of modern digital marketing. This includes maintaining an engaging and informative website and social media platforms. These platforms include: Website: www.riverraptorjetboats.com Facebook: https://www.facebook.com/RiverRaptorJetboats Instagram: https://www.instagram.com/riverraptorjetboats/ Pinterest: https://www.pinterest.com/riverraptorboats/ YouTube: https://www.youtube.com/@riverraptorjetboats7719 LinkedIn: https://www.linkedin.com/company/riverraptorjetboats/posts/?feedView=all This opportunity will also be promoted at various trade shows where the company exhibits. These shows include: FDIC - Indianapolis, IN LCFA Expo - Harrisburg, PA SAFRE - Raleigh, NC EMS Fire Pro - Ivoryton, CT IAWRP - South Bend, IN Sales brochures of each boat model are also available for distribution to potential customers. They have been submitted.
38	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	Raptor Design & Engineering LLC heavily promotes its River Raptor Jetboat product line through its website and social media platforms. This includes paid social media adds on Facebook. Social media adds and content are closely monitored for effectiveness using applications such as Meta Business Suite, Google Analytics, and Wincher. Examples of these reports have been submitted. A few of the company's marketing data points: Facebook Followers: Approaching 20,000 Website Users: Over 79,000 over the past 12 months. Google Search Rankings: Rescue Jet Boat - 1 Search And Rescue Boat - 2
39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	Our view of Sourcewell's role in promoting agreements is for Sourcewell to clearly and consistently make its participating agencies aware of these procurement opportunities, via the channels of communication it already employs, focusing on participating members that have need for such solutions such as law enforcement agencies, fire departments, and public safety organizations. Raptor Design & Engineering LLC will integrate an awarded agreement into its sales process by promoting the opportunity through its various marketing channels, emphasizing this simple, streamlined method of procurement, and processing orders generated through the agreement with the same process, level of professionalism, and attention to detail it currently processes orders.
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	Not currently available through this process.

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

Line Item	Question	Response *
41	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Raptor Design & Engineering LLC and its authorized River Raptor Jetboats Dealers offer basic product orientation at no additional cost to the customer. This consists of a product walk around consisting of a description of the product's features and controls. A user's guide is given to the customer with product purchase. Additional "on water" operational training can be purchased by the customer. The cost of this training is currently travel expenses plus \$100 per hour per instructor on site.
42	Describe any technological advances that your proposed Solutions offer.	River Raptor Jetboats incorporate the latest in marine component technology in its products including touchscreen engine data displays, digital switching power distribution, NMEA 2K networks, and Sikkens Autocoat BT coatings technology. We can also install state-of-the-art imaging, communications, and lighting technology at the request of the customer.
43	Describe any "green" initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	Raptor Design & Engineering LLC has programs in place to recycle aluminum and plastic waste created in the manufacturing process. Raptor Design & Engineering LLC was awarded a DoE SMART-PA Grant in the amount of \$5,000 to help offset the cost of upgrading CNC router controls in its effort to create a more energy efficient manufacturing process. The propulsion systems used in its products are EPA compliant.

44	Describe how your proposed solutions comply with U.S. Coast Guard and Safety of Life at Sea (SOLAS) certifications. and all applicable Transport Canada regulations and standards.	River Raptor Jetboats are built to U.S. Coast Guard standards using the U.S. Coast Guard Boat Builder's Handbook as a guide for compliance. River Raptor Jetboats are not constructed for offshore operation and therefore do not have SOLAS certification. Raptor Design & Engineering LLC pledges to follow Transport Canada regulations and standards when transporting its products in Canada.
45	Describe warranties offered and how they will be administered, including if they cover all products, parts, labor, technician travel, and geographic regions covered.	<p>River Raptor Jetboats Warranty Declaration</p> <p>PERIOD OF WARRANTY:</p> <ul style="list-style-type: none"> Any new River Raptor Jetboat purchased for non-commercial use from any authorized River Raptor Jetboats dealer in the continental United States will be warranted against major structural defects in material or workmanship of the main welded seams in the hull (keel, delta pad, outside chine and transom to hull seam welds) for the duration of ownership of the first retail purchaser. Other structural components are warranted against defects in material and workmanship for a period of five (5) years and one (1) year for other non-structural components of the boat manufactured by River Raptor Jetboats from the date of purchase subject to the limitations as outlined below. Any new River Raptor Jetboat purchased for commercial use from any authorized River Raptor Jetboats dealer in the continental United States will be warranted against major structural defects in material or workmanship of the entire body of the hull for a period of (1) year. <p>CONDITIONS:</p> <ul style="list-style-type: none"> All work under this guarantee is to be performed at the manufacturing facility of River Raptor Jetboats or the service department location of one of its authorized Dealers. Any freight or transportation charges will be at the expense of the boat owner. Should River Raptor Jetboats, at its discretion, authorize repairs or repaint to be performed by a third party, River Raptor Jetboats will pay only to the extent of our established cost should the work have been performed at River Raptor Jetboats. This warranty does not apply to damage occurring during transportation or launching of the boat or damages resulting from intentional or negligent accidents, alterations, abuse or misuse. River Raptor Jetboats warrants its work or work it has contracted to be done only to the extent that it is performed as recommended by the original equipment manufacturer (OEM). All work performed that does not follow OEM recommendations or guidelines and is done at the request of the customer is expressly not warranted by River Raptor Jetboats and may void OEM warranties at their discretion. This guarantee is void if the boat has been altered, capsized or sunk, and the judgement of River Raptor Jetboats is final to the extent of liability. This warranty is expressly limited in lieu of all other warranties expressed or implied, including warranties of merchantability and fitness for use. We make no other warranties whatsoever. This warranty does not cover accessories or parts not manufactured by us or installed by a third party. No person, firm or corporation is authorized to assume for us any other liability in connection with the sale of our boats. <p>MAIN HULL: (Main External Seams)</p> <ul style="list-style-type: none"> The River Raptor Jetboats Limited Warranty adds value with an extended warranty on all external seams for the "duration of ownership" for the original non-commercial retail purchaser. <p>STRUCTURAL COMPONENTS: (Stringers, Bulkheads, and Other Internal Structure)</p> <ul style="list-style-type: none"> Limited five (5) year bow to stern non-pro-rated warranty for the original non-commercial owner (stringers, bulkheads, and other internal structure). <p>NON-STRUCTURAL COMPONENTS:</p> <ul style="list-style-type: none"> Limited One (1) year Paint, Decals, Hardware, Electrical, Fuel System, Console and Steering Components for the original non-commercial owner. Paint warranty excludes damage to paint resulting from fuel seepage as a result of improper storage or overfilling fuel tanks while traveling or storing your boat. <p>OTHER COMPONENTS:</p> <ul style="list-style-type: none"> This warranty applies to aluminum components manufactured by River Raptor Jetboats but does not apply to motors, electronics, accessories and gauges that are warranted by their original manufacturer. Any claim for such a component must be handled by the customer via direct contact with that component's manufacturer. <p>BRP Rotax Warranty</p> <ul style="list-style-type: none"> BRP Rotax offers a 36 Month/480 Hour limited warranty on non-commercially used engines from the date of purchase. BRP Rotax offers a 36 Month/480 Hour limited warranty on commercial, not for profit, used engines from the date of purchase. BRP Rotax offers a 12 Month/480 Hour limited warranty on commercial, for profit, used engines from the date of purchase.

		<p>Indmar Products Warranty</p> <ul style="list-style-type: none"> • Indmar Products offers a full 60 Month/600 Hour factory warranty on engines from the date of purchase when used for recreational purposes. This warranty is directly through Indmar Products and is fully transferable. • Indmar Products offers a full 12 Month/240 Hour factory warranty on engines from the date of purchase when used commercially. This warranty is directly through Indmar Products and is fully transferable. <p>Blue Mountain Trailer Warranty</p> <ul style="list-style-type: none"> • Raptor Design & Engineering offers a 1 Year warranty on all Blue Mountain trailers from the date of purchase. <p>Manufactured Trailer Warranty</p> <ul style="list-style-type: none"> • Please see the owner's manual for warranty information concerning trailers built by other manufacturers. <p>This warranty covers all River Raptor Jetboats sales in all geographic locations. Parts and labor are covered for defective items under this warranty. Technician travel is not covered under this warranty.</p>
46	<p>What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?</p>	<p>Raptor Design & Engineering LLC's product line will offer Sourcewell participating entities commercial marine products that are heavier-duty, higher-performing, better equipped solutions for marine search and rescue, swift water rescue, fire-rescue, law enforcement patrol, and public safety operations. These boat models are designed to run on plane in 3" of water or less and static draft in 12" of water or less. They are also engineered to withstand significant impacts with objects under the water's surface. These models also incorporate unique rescue features such as boarding ladders, tow towers, davit cranes, integrated tie down tracks, backboard storage, emergency lighting, scene lighting, communications, and imaging. One of these models (XTR) is the only shallow water capable aluminum rigid hull inflatable rescue boat on the market that uses inboard jet propulsion, making it the most capable small inland waters rescue craft ever created. In summary, these boat models are purposefully designed with built-in features for first responders and are capable of traversing extremely shallow, treacherous waterways that traditional boats cannot successfully navigate.</p>

Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment
47	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input type="radio"/> Yes <input checked="" type="radio"/> No	Raptor Design & Engineering LLC is not woman, minority, disabled, or veteran owned. It is in the process of submitting application to be certified as an SBE by the State of Pennsylvania.
48		Minority Business Enterprise (MBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	No
49		Women Business Enterprise (WBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	No
50		Disabled-Owned Business Enterprise (DOBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	No
51		Veteran-Owned Business Enterprise (VBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	No
52		Service-Disabled Veteran-Owned Business (SDVOB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	No
53		Small Business Enterprise (SBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Application for SBE certification is in process. Raptor Design & Engineering LLC meets the criteria but has not yet been certified.
54		Small Disadvantaged Business (SDB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	No
55		Women-Owned Small Business (WOSB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	No

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *
56	Describe your payment terms and accepted payment methods.	Payment is expected prior to or at delivery for in stock products. A 20% down payment is required with purchase order for products to be constructed. Net 15-day payment terms are standard for service, repair, and parts. Wire transfer, ACH transfer, certified funds, organizational check, or cash in USD are acceptable forms of payment.
57	Describe any leasing or financing options available for use by educational or governmental entities.	911 Leasing is Raptor Design & Engineering LLC's preferred financing partner. Financing is not offered directly by the company.
58	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Raptor Design & Engineering LLC uses standard quotation, sales agreement, and invoice documents. Examples of each are submitted.
59	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	Raptor Design & Engineering LLC does not currently accept the P-card.

60	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Raptor Design & Engineering LLC will offer Sourcewell participating agencies a pricing cap at 10% over dealer net cost on all River Raptor Jetboats commercial products. Pricing materials have been uploaded.	*
61	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Raptor Design & Engineering LLC will offer Sourcewell participating agencies a price cap at 10% over dealer net cost on all River Raptor Jetboats commercial products.	*
62	Describe any quantity or volume discounts or rebate programs that you offer.	None	*
63	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Raptor Design & Engineering LLC will supply quotes for non-contract materials as requested.	*
64	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Raptor Design & Engineering LLC and its authorized River Raptor Jetboats dealers provide pricing that is EX WORKS unless other terms are specifically expressed. A price to ship products can be provided at the request of the customer and the cost will be labeled as such. Other charges to the customer are at the discretion of the dealer, but cannot include basic product orientation, which is included with product pricing. These other charges must be clearly defined by the dealer in the product sales agreement.	*
65	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	Customers can obtain a quote from any River Raptor Jetboats dealer for product delivery. If the customer chooses this option, the dealer will arrange shipping of the product to the customer via the dealer or professional, insured transport company.	*
66	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Freight, shipping, and delivery terms and pricing for Sourcewell participating agencies in Alaska, Hawaii, and Canada will be arranged and quoted on an individual basis.	*
67	Describe any unique distribution and/or delivery methods or options offered in your proposal.	None	*
68	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	All pricing on sales agreements to Sourcewell participating agencies will be verified not to exceed 10% over dealer net cost on the products being sold.	*
69	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	Raptor Design & Engineering LLC will track the following metrics of River Raptor Jetboat sales utilizing this agreement: Number of units sold annually Total sales amount annually Percentage of total company sales Increase/decrease of percentage total sales, number of units sold, and total sales amount thought this agreement year over year.	*
70	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Raptor Design & Engineering LLC proposes a 0.25% administration fee payable to Sourcewell on all completed transactions under the agreement.	*

Table 6B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
71	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	Capping pricing at 10% over dealer net cost ensures fair pricing for the customer and allows the dealer to make a fair profit while providing the dealer flexibility to offer more competitive pricing when the market dictates.

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)

Line Item	Question	Response *
72	Provide a detailed description of all the Solutions offered, including used Solutions if applicable, offered in the proposal.	Raptor Design & Engineering LLC offers its full line of commercial River Raptor Jetboats models for purchase through this agreement, optioned, upfitted and accessorized per customer specifications. List of models offered: XTR 1560 - https://riverraptorjetboats.com/boat/raptor-inflatable-rescue-boat/ XTR 1860 - https://riverraptorjetboats.com/boat/raptor-inflatable-rescue-boat/ Recon 2060 - https://riverraptorjetboats.com/boat/recon-raptor-patrol-boat/ SR-XD 2072 - https://riverraptorjetboats.com/boat/sr-xd-shallow-water-rescue-boat/ SR-XR-8 2272 - https://riverraptorjetboats.com/boat/sr-xr-8-river-rescue-boat/ GTR 2678 (In Development - Final Specifications & Pricing To Follow) Please see listed webpages and uploaded product brochures for detailed product descriptions.
73	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Patrol Boats Search & Rescue Boats Swift Water Rescue Boats Fire Boats Inflatable Boats Rigid Hull Inflatable Boats (RHIBs) Work Boats Jet Boats Shallow Water Capable Boats

Table 78: Depth and Breadth of Offered Solutions

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
74	Rescue Boats	<input checked="" type="radio"/> Yes <input checked="" type="radio"/> No	Raptor Design & Engineering LLC provides inboard and outboard jet-propelled all aluminum and aluminum rigid hull inflatable rescue boat solutions from 15' to 26' in length.	*
75	Response/Patrol Boats	<input checked="" type="radio"/> Yes <input checked="" type="radio"/> No	Raptor Design & Engineering LLC provides inboard and outboard jet-propelled all aluminum and aluminum rigid hull inflatable response/patrol boat solutions from 15' to 26' in length.	*
76	Fireboats	<input checked="" type="radio"/> Yes <input checked="" type="radio"/> No	Raptor Design & Engineering LLC provides inboard and outboard jet-propelled all aluminum and aluminum rigid hull inflatable fireboat solutions from 15' to 26' in length.	*
77	Research and Environmental Boats	<input checked="" type="radio"/> Yes <input checked="" type="radio"/> No	Raptor Design & Engineering LLC provides inboard and outboard jet-propelled all aluminum and aluminum rigid hull inflatable research and environmental boat solutions from 15' to 26' in length.	*
78	Work and Utility Boats	<input checked="" type="radio"/> Yes <input checked="" type="radio"/> No	Raptor Design & Engineering LLC provides inboard and outboard jet-propelled all aluminum and aluminum rigid hull inflatable work and utility boat solutions from 15' to 26' in length.	*
79	Transportation and Public Service Boats	<input checked="" type="radio"/> Yes <input checked="" type="radio"/> No	Raptor Design & Engineering LLC provides inboard and outboard jet-propelled all aluminum and aluminum rigid hull inflatable transportation and public service boat solutions from 15' to 26' in length.	*
80	Complementary solutions directly related to the offering of 74 - 79 above, including but not limited to: personal watercraft; purpose-built watercraft trailers and associated hardware, and related equipment, electronics, accessories, parts, and services.	<input checked="" type="radio"/> Yes <input checked="" type="radio"/> No	Upfitting of River Raptor Jetboats watercraft with custom fabrication, accessory solutions, lighting, communications, and imaging from all major manufacturers. Built-in and portable fire suppression capability are also available options. Raptor Design & Engineering LLC is a dealer for Tohatsu portable fire pumps.	*
81	Describe any service contract options or extended warranties being offered with your proposal.	<input type="radio"/> Yes <input checked="" type="radio"/> No	None	*

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - [Pricing](#) - Sourcewell Pricing.xlsx - Monday September 22, 2025 17:18:27
 - [Financial Strength and Stability](#) - Raptor D&E Financial Stability.zip - Tuesday September 16, 2025 08:56:53
 - [Marketing Plan/Samples](#) - Raptor D&E Marketing.zip - Tuesday September 16, 2025 15:18:35
 - WMBE/MBE/SBE or Related Certificates (optional)
 - [Standard Transaction Document Samples](#) - Raptor D&E Standard Docs.zip - Monday September 22, 2025 16:49:31
 - Requested Exceptions (optional)
 - [Upload Additional Document](#) - RD&E LLC Warranty Statement 5.23.25.pdf - Monday September 22, 2025 16:49:48

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
 - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
 - (i) Those prices;
 - (ii) The intention to submit an offer; or
 - (iii) The methods or factors used to calculate the prices offered.
 - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
 - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Jeffrey Kanagy, Co-owner, Raptor Design And Engineering LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
There have not been any addenda issued for this bid.		